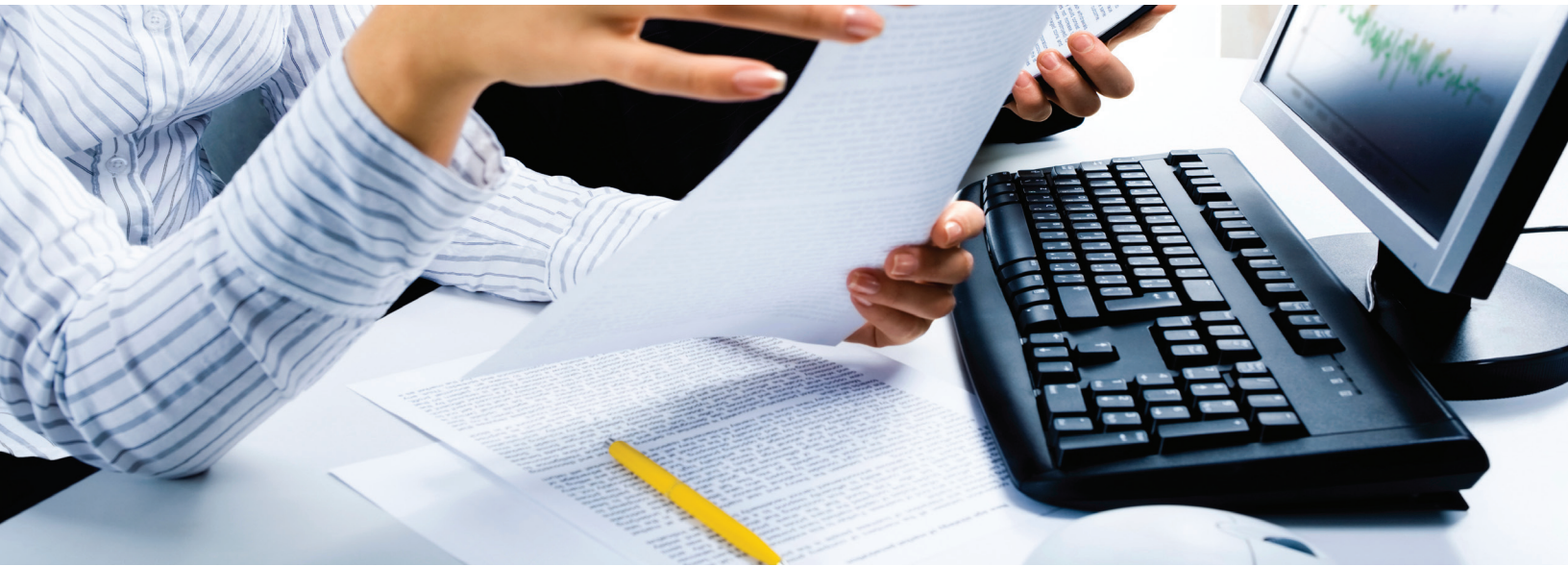


Redwood Analytics® Planning Application from LexisNexis



With the Redwood Analytics Planning Application, your firm can easily develop, implement and manage successful financial arrangements that increase profitability. When used effectively, data garnered from this Web-based application can help strengthen your firm's client relationships.

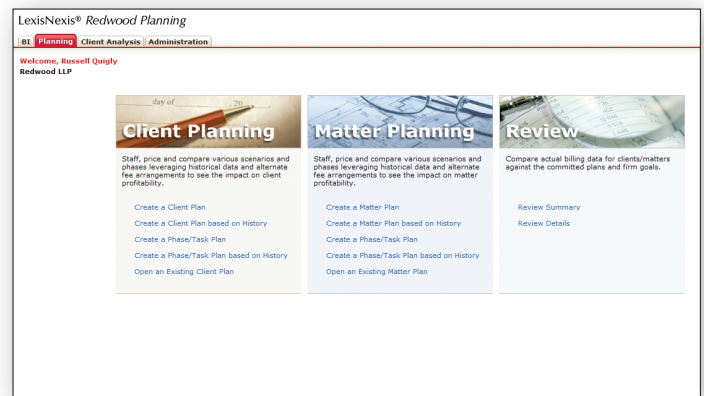
Examine, compare and manage your options

- Examine how various pricing options—including alternative fee arrangements—affect profitability.
- Model/compare arrangements side by side at the client and matter and/or phase and task levels.
- Determine optimal staffing and pricing levels.
- Track variance between actual and budget on a daily basis.
- Use historical data to enhance future operations and cost certainty.

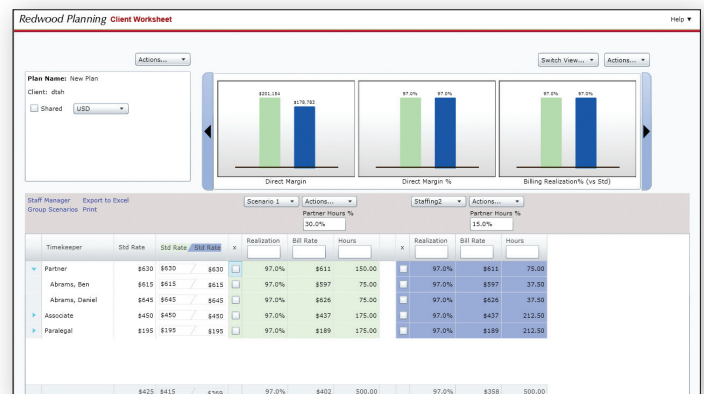
Gain practical advantages

With the Redwood Analytics Planning Application, you can count on:

- Flexible software that configures to your firm's business model
- No installation hassles; the Redwood Analytics® team installs the application and sets the automated processes to update data
- Data and analysis refreshes that occur automatically
- Built-in security features to control data access



The Redwood Analytics Planning Application main entry screen connects you with tools designed for a strategic approach.



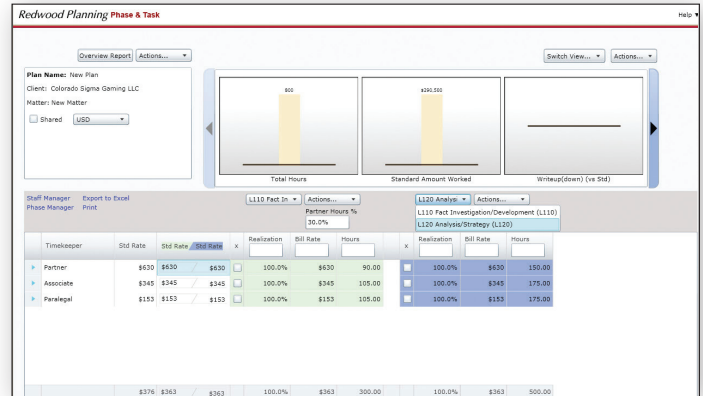
The Planning Worksheet presents different staffing scenarios.

Benefit your firm and your clients

The Planning Application helps you give clients the cost certainty they are looking for and drive positive outcomes—for both your firm and your clients.

The Web-based application allows you to explore many pricing scenarios without being an expert. Select a model and use the links to pull in staffing and pricing data—and discern the ultimate impact on profitability.

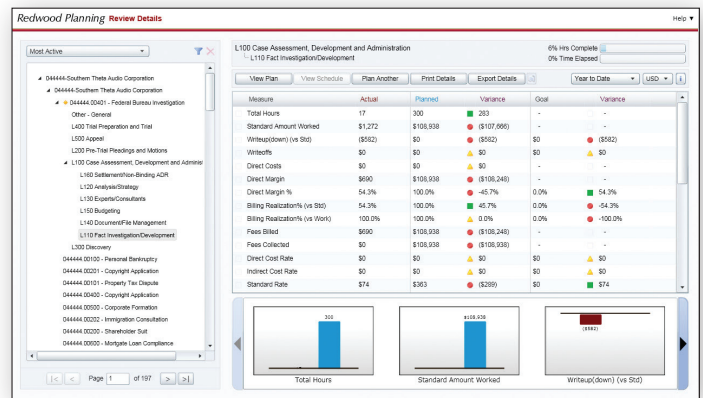
You can use your models for historical insights as you bid on more business for current clients. Or turn to your models as starting points when you vie for new business. Just save various planning scenarios and templates for later use.



Convenient tools help you plan at the task level.

The 'Alternate Fee' dialog box allows users to select an alternate fee arrangement. It includes options for 'Expected Billing to Collect %', 'Fixed Fee', 'Success Fee', and 'Volume Discount'. The 'Expected Billing to Collect %' is currently set to 100.0%. The 'Fixed Fee' and 'Success Fee' are both set to \$0. The 'Volume Discount' section has a table for 'Volume of Work' and 'Discount %'.

You can choose an alternative fee arrangement type and analyze potential outcomes.



You can easily review Actual vs. Plan at the task level.

Get more details on the Redwood Analytics Planning Application from LexisNexis:
www.lexisnexis.com/intelligence

