Redwood Analytics® Planning Application from LexisNexis



With the Redwood Analytics Planning Application, your firm can easily develop, implement and manage successful financial arrangements that increase profitability. When used effectively, data garnered from this Web-based application can help strengthen your firm's client relationships.

Examine, compare and manage your options

- Examine how various pricing options—including alternative fee arrangements—affect profitability.
- Model/compare arrangements side by side at the client and matter and/or phase and task levels.
- · Determine optimal staffing and pricing levels.
- Track variance between actual and budget on a daily basis.
- Use historical data to enhance future operations and cost certainty.

Gain practical advantages

With the Redwood Analytics Planning Application, you can count on:

- Flexible software that configures to your firm's business model
- No installation hassles; the Redwood Analytics[®] team installs the application and sets the automated processes to update data
- Data and analysis refreshes that occur automatically
- · Built-in security features to control data access



The Redwood Analytics Planning Application main entry screen connects you with tools designed for a strategic approach.



The Planning Worksheet presents different staffing scenarios.



Benefit your firm and your clients

The Planning Application helps you give clients the cost certainty they are looking for and drive positive outcomes—for both your firm and your clients.

The Web-based application allows you to explore many pricing scenarios without being an expert. Select a model and use the links to pull in staffing and pricing data—and discern the ultimate impact on profitability.

You can use your models for historical insights as you bid on more business for current clients. Or turn to your models as starting points when you vie for new business. Just save various planning scenarios and templates for later use.

Select an Alternate F	Fee Arrangement
Expected Billing	g to Collect %
100.0%	
O Fixed Fee	
\$0	
Success Fee	
\$0	
Volume Discour	
	Discount Add
Volume	
Clear Alternate	

You can choose an alternative fee arrangement type and analyze potential outcomes.

Convenient tools help you plan at the task level.

Most Active	L100 Case Assessment, Development and Administration		6% Hirs Complete			
D44444-Southern Thete Audio Corporation	View Plan View Schedule	Plan Another	Print Details	Export Details		Year to Date + USD +
O44444-Southern Thete Audio Corporation O44444_00401 - Federal Bureau Investigation	Measure	Actual	Planned	Variance	Goal	Variance
Other - General	Total Hours	17	300	283		0.8
L403 Trial Preparation and Trial	Standard Amount Worked	\$1,272	\$108,938	(\$107,666)		0.8
L500 Appeal	Writeup(down) (vs Std)	(\$582)	\$0	(\$582)	\$0	(\$582)
L203 Pre-Trial Pleadings and Motions	Writeoffs	\$0	\$0	A \$0	\$0	🔺 \$0
 L103 Case Assessment, Development and Administ 	Direct Costs	\$0	\$0	▲ \$0		0.0
L160 Settlement/Non-Binding ADR	Direct Margin	\$690	\$108,938	(\$108,248)		
L 120 Analysis/Strategy	Direct Margin %	54.3%	100.0%	-45.7%	0.0%	54.3%
L130 Experts/Consultants L150 Budgeting	Billing Realization% (vs Std)	54.3%	100.0%	45.7%	0.0%	-54.3%
L150 Budgeting L140 Document/File Management	Billing Realization% (vs Work)	100.0%	100.0%	0.0%	0.0%	-100.0%
L110 Fact investigation Development	Fees Billed	\$690	\$108,938	(\$108,248)		11.14
L302 Discovery	Fees Collected	\$0	\$108,938	(\$108,938)		101.04
044444.00100 - Personal Bankruptcy	Direct Cost Rate	\$0	\$0	▲ \$0	\$0	🔺 S0
044444.00201 - Copyright Application	Indirect Cost Rate	\$0	\$0	A \$0	\$0	🔺 S0
044444.00101 - Property Tax Dispute	Standard Rate	\$74	\$363	(\$289)	\$0	\$74
044444 00100 - Personal Banksuptcy 044444 00201 - Copyright Application	Direct Cost Rate Indirect Cost Rate	\$0 \$0	\$0 \$0	▲ \$0 ▲ \$0	\$0	

You can easily review Actual vs. Plan at the task level.

Get more details on the Redwood Analytics Planning Application from LexisNexis: www.lexisnexis.com/intelligence



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